

“ PCMG know their stuff

” Bestway Cash & Carry Ltd

“
100% of our clients say we provide
professional people throughout
the relationship

PCMG Customer Survey 2009 ”

Why does my organisation need an audit?

The water and sewerage industry is rapidly changing. With costs and usage becoming increasingly more significant for business, new tariffs, allowances and benefits are being continuously introduced by suppliers, adding complexity to the increasing costs. Water supply and associated costs are dictated wholly by geography and without in-depth knowledge of each of the regional charging structures, businesses with multi-site locations have little chance of establishing if tariffs and usage are charged correctly.

However, single-site businesses, especially in certain areas of the country, also often incur incorrect charges from the suppliers.

1 in 8 water accounts are billed incorrectly, more in certain areas of the country - this is why your organisation needs an audit.

Why PCMG?

Our maxim - businesses should not pay for services they do not receive or costs they are not liable for;

- Maximising recoveries
- Over 16 years proven expertise in delivering water charge cost savings
- Desk and on-site experienced service teams
- Powerful, proprietary technologies
- Multi-disciplined colleagues
- Minimal disruption to your business
- Independent from all suppliers – we do not receive any commission from the services we buy on behalf of our clients
- Paid on a contingent fee basis



What Can PCMG do for you?

Our remit is to reduce the overall cost of water for our clients, through recovering monies previously paid incorrectly, procuring water and associated services at the lowest possible price, and also ensuring efficient use of these valuable resources by carrying out on-site surveys.

Our services include retrospective cost audits, validation of surface water drainage charges, assessment of consumption and determining alternative sources of water and conservation devices. All recommendations are fully costed and reported and, with your approval, we implement and monitor the savings to ensure they are achieved.

Our water reviews are designed to be flexible, allowing clients to choose single services.

- **Audit and Cost Analysis Service** – Our team undertakes a detailed audit and tariff analysis service that covers water, sewerage and effluent charges, identifying areas in which cost reduction is possible and initiating any necessary action to pursue and secure refunds.
- **On-site Survey** – This service investigates charging anomalies and determines whether there is scope for water conservation, reuse, recycling or wastewater treatment.
- **Consultancy** – providing advice on alternative water sources as well as assisting on matters relating to metering, sewerage, conservation, drainage systems, and disposal of wastewater.
- **Safeguarding Savings** – Monitoring and safeguarding ongoing saving, with full assessment and renegotiation of all water related charges.

What is the Process?

- Step 1** A **Pre-Project Meeting** to scope our service for you.
- Step 2** **Data Acquisition** – a secure and simple process from any accounting system. We typically examine the last 6 years' transactions and associated contracts.
- Step 3** **Analysis and Identification of potential recoveries** – what could we find for you? Personally presented and fully explained.
- Step 4** **Validation and Approval** of potential recoveries – are these real? Are you happy for us to recover them for you?
- Step 5** **Recovery** – to you in the form of cash, a BACS transfer, a credit note...
- Step 6** **Final Report and Recommendations** – an outline of where our discoveries were made with recommendations to protect your profits in the future.

About PCMG

- Founded in 1993, PCMG employ over 40 cross-sector technical experts with an average tenure of 7 years+
- Over 4,000 successful organisations have chosen PCMG to deliver cost consultancy including 55% of the FTSE 100
- Currently working on behalf of more than 500 clients
- Realised cost savings for clients in excess of £150m – the largest single refund being in excess of £5m - with over 500 'claim-types'
- Part of the Alma Consulting Group – the European leader in Cost Reduction Operational Consultancy, employing over 1,500 people across 10 countries